

# Content Curation for Learning:

Let's Get Practical

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# Let's look at

**Why** continuous learning and curation matters

What it means in practice for

**How** to get started with curation to power continuous and self-directed learning

# Continuous learning and curation matter more than ever.

Why?

## If you're not learning, you're not earning...

Figure 1. The changing nature of a career

Length of career



Average tenure in a job



Half-life of a learned skill



5 years

Sources: Lynda Gratton and Andrew Scott, *The 100-Year Life: Living and Working in an Age of Longevity* (Bloomsbury, 2016); Douglas Thomas and John Seely Brown, *A New Culture of Learning: Cultivating the Imagination for a World of Constant Change* (CreateSpace, January 4, 2011).

# Don't fear Al or machine learning

Fear humans not continuously learning...

The shelf life of a business competency in 1984 was 30 years.

Today it's less than 5.

89% of the companies on the Fortune 500 list in 1955 aren't there today.



Trump v the spooks

The stain of Guantánamo

Pop stars and patronage in Congo

Inflation's welcome return

# **Lifelong learning**

How to survive in the age of automation

A SPECIAL REPORT



"Lifelong learning is the new economic imperative"

54% think it will be essential to develop new skills throughout their working lives

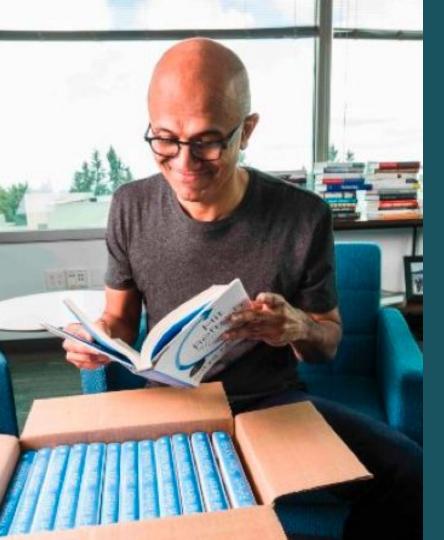
Rising to 61% of those under 30.

Formal, episodic learning isn't enough

"If we don't each spend 5-10 hours a week staying on top of the firehose of new information, mark my words, in three years we'll be managing decline".

Randall Stephenson, CEO AT&T





"How can we build a culture of learn-it alls as opposed to know-it-alls?"

Satya Nadella CEO Microsoft

"Learnability is the key skill. We hunt for learning animals"

Eric Schmidt Ex Chairman Google



# about building a continuous learning

So what's so hard

culture?

# 1. Time and budget pressure

We want to support continuous learning and build the workforce of the future

But...

Not enough time or budget to create or commission all of the content.

Not enough time to search for the best content - for learning professionals or individuals.





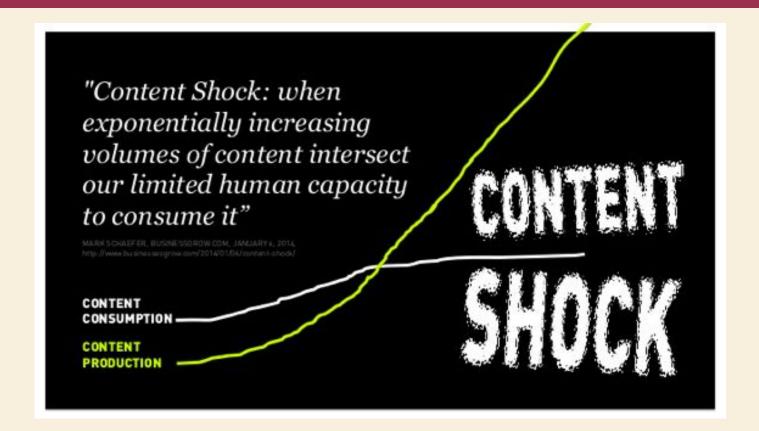
60% of learners say they learn more from external sources than courses

70% find external web sources essential or very useful (47% for elearning)

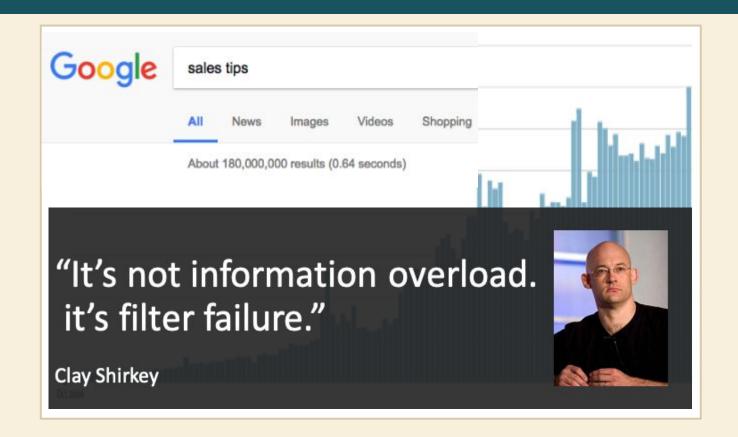
BUT

Knowledge workers spend 9.5 hrs a week looking for information (IDC)

## That feeling has a name



# Actually a few names



# How do you stay on top of trends and keep learning every day?

- A. Go to your LMS / Learning Platform
- B. From professional networks: Twitter, Linkedin, Slack, Yammer, conversations...
- C. Google / YouTube / other Search
- D. Subscribe toBlogs/sites/newsfeeds
- E. All of these, somewhere else?

# 2. What we offer

Learners value on the job learning, short web-based resources and collaboration

They place a lot less value on classroom training and elearning courses

But where does our time and budget typically go?

RANK		Not	Quite	Very	Essential %	VIP + Essential
	Learning in the Workplace survey	important %	important %	important %	76	%
1	Daily work experiences (ie doing the day job)	1	5	36	58	94
2	Knowledge sharing within your team	1	11	34	54	88
3	Web search (eg Google)	1	16	33	50	83
4	Professional networks and communities	1	25	42	32	74
5	Web resources (eg videos, podcasts, articles)	2	25	41	32	73
6	Manager feedback and guidance	5	22	39	34	73
7	Coach or mentor feedback and guidance	6	27	44	23	67
8	Internal resources (eg documents, guides, etc)	13	29	30	28	58
9	Regular blog posts and news feeds	6	37	37	20	57
10	E-Learning (ie online courses for self-study)	20	41	27	12	39
11	Conferences and other professional events	12	57	28	3	31
12	Classroom training	34	37	21	8	29

# 3. Where we put

Guide for beginners Illustration learning should be at point Use of colors Web Design int Design ...But not the only one SharePoint

Access to continuous of need An LMS or LXP is one point...

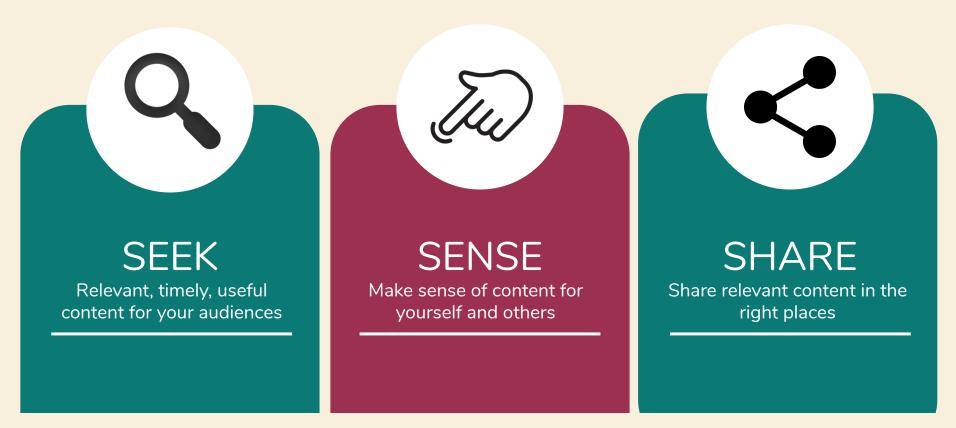
# How curation can help



"A CONTENT CURATOR IS SOMEONE WHO CONTINUALLY FINDS, GROUPS, ORGANIZES AND SHARES THE BEST AND MOST RELEVANT CONTENT ON A SPECIFIC ISSUE ONLINE. THE MOST IMPORTANT COMPONENT OF THIS JOB IS THE WORD CONTINUALLY."

-ROHIT BHARGAVA

## 3 practical steps for content curation



Framework from Harold Jarche



### SEEK

Relevant, timely, useful content for your audiences

### 1. Choose a Target Audience

Define your use case: Who needs continuously updated insights?
Sales, Leadership, Technical teams?

#### 2. Consult with them: Be a content concierge

Ask them what they want to see: From what sites and sources, when and where?

#### 3. Use tools to help you seek:

Don't just browse – you'll get content shock. Use tools and algorithms to make it efficient: Let machines do the seeking and sorting



#### 1. Curate your insights, not just content:

What did you learn, why does this matter, who would this help?

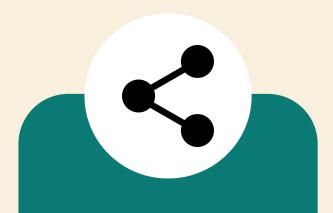
Curation = machines + humans

### 2. Provoke and challenge:

"Look what our competitors are doing – should we respond?"
Involve SMFs and teams

#### 3. Make connections and collections:

Build a knowledge base, involve others build collective intelligence and a culture of contribution



### SHARE

Share curated content in the flow of work

### 1. Go where the eyeballs are!

Make it easy for people to find it.

That may be more than one place - Slack, MS

Teams, CRM...and yes your LMS/LXP:-)

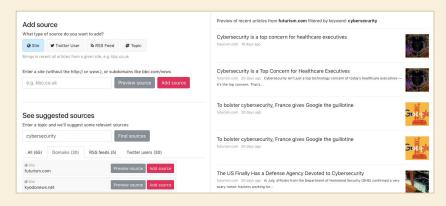
### 2. Do smart integrations

No copy and paste - you don't have time. APIs and integrations take care of this

### 3. Build a continuous learning habit:

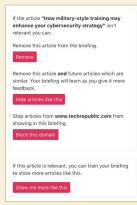
10 minutes a day = a week's worth of learning over a year

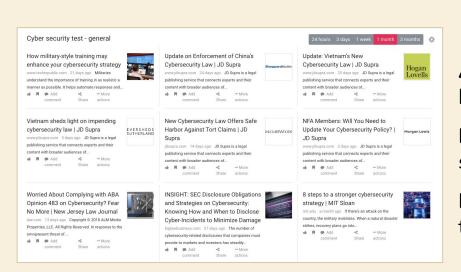




Complete curation control: any topic, keyword, public source - get content you want

Al powered: content learns from your preferences, briefings get smarter over time





**Automatic updates**: fresh content every few hours

**Human + Machine:** automated feed, teams can save, comment, curate and share

Put it where you want it: APIs and integrations to embed in any tool, app or platform



## In practice:

What, where and how are organisations curating?

Let's take a look

# Daily updates in collaboration tools: Slack, MS Teams and Yammer







Drop it into a Slack Channel, MS Teams

Make a briefing on Anders Pink for a

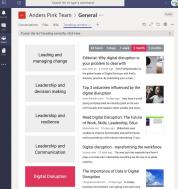
5 competitors

specific audience - e.g. news from top

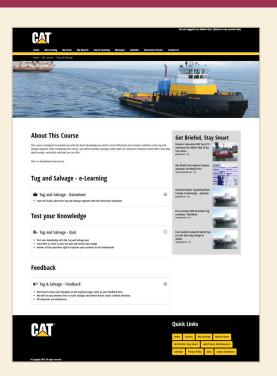
or Yammer (**no coding involved**) - e.g. sales channel

Fresh content every day in the right channels to to drive **continuous**learning and collective intelligence.





# Relevant content with less effort: More Value in Learning Platforms



Trending and niche topics to drive continuous learning.

**Automated** updates for sector, clients, and competitors.

Hand-picked resources for leadership audiences.

Embedded into an LMS or portal with comments for context.



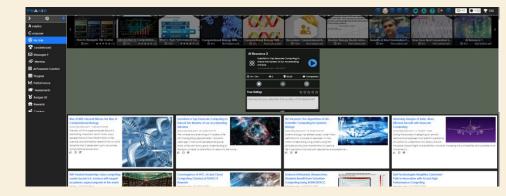


# Al-curated content as part of learning experience design

**Learning Designers** add curated content to programme Choosing sources and keywords **Native to Toolwire** Platform via Anders Pink SDK

S Edit Al-Curated Content Is there o Analyzing Data with Py function/workflow in R or Python to plat characters per positio Advanced you have read and underland buy Terry of Service, Setup a private space rms of Service. Selvic is private space. for you and your counties to see. for you and your coworkers to ask Borio, we have a smale. several wards of the питеход interance release of Python 3.7. The release, 3.8.0b2 is the second of four Python 3.7 series is the newest major pionned bets release previews. Befacontains many new features and u have read and unpentand our the wider community the opportunity to Cookie Policy, Physicy Policy, and pur erns of Service. Setup a private space Maintenance Content titles must include one or more of these words you have each and understand our levelopment and maintenance. Structured your conceived to see Terms of Service, Service is private associate con Tinonicially commounts to this course. Content files must ""not" include any of these word vertions and shore information. So, Tive. webpages or php webpages the user creation in ythan triage feam on GitHub By using our site, you potrousledge that We have a new Fython triage team or

Learning experience with formal and curated content Powers continuous learning at Clemson University with less development effort



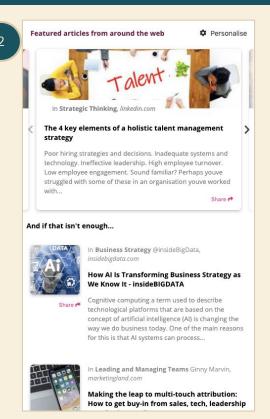




Join a webinar Thurs 11th Sept to find out more

# Powering recommendations in the LXP: Self directed content feeds

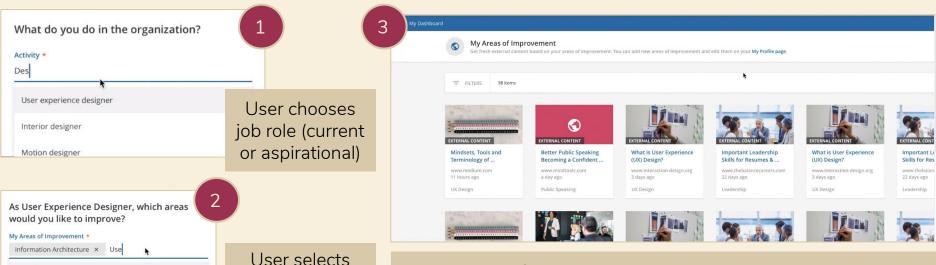
Customise your feed Clear all Selected briefings (4 selected) Leading and Managing Teams Coaching and Mentoring Strategic Thinking Business Strategy Featured by Fuse ^ Agile ^ Al, Machine Learning and IoT ^ Business (1 selected) ^ **Career Development** ^ **Change Management** ^ Communication ^ **Customer Service** ^



**Widget powered** by Anders Pink in Learning Platform:

- → User selects topics of interest from predefined set of feeds grouped by theme
- → Dynamic combined feed of trending content from their chosen topics, updated every few hours
- → User can change topics any time, share with colleagues, add insights
- Client admins can add custom feeds on any topic

# Building the future workforce with personalised, skills-based recommendations



from suggested

skills areas

based on role

User Testing

User Journey

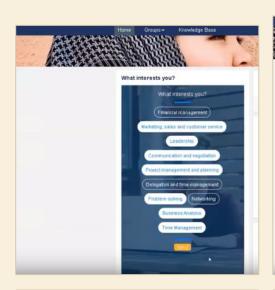
User Interview

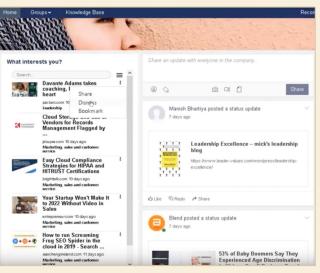
**PREVIOUS** 

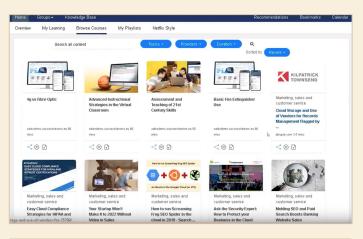
User Centered Design

- → Personalised feed of recent and relevant content based on chosen skills and interests
- → Users can save, share, edit, recommend
- → **Dynamically generated** using Anders Pink API, updated every few hours

# Powering recommendations, search and personalisation in LXP







User selects topics of interest

Dynamic feed of trending content on their interests (via Anders Pink API)

Users can save, share, dismiss - system learners from preferences

Global search includes Courses, resources, trending content (via API)

# What's the ROI?

Save time, cost, create a new habit

Client used to produce elearning modules as the default response: over 50 a year

Now 25%+ of their content is curated from the web and integrated into their platforms and workflow

Saves 3 months per topic versus elearning

"Through this we can **encourage a cultural change** where learning is something you can do for 5-10 minutes a day to help us turn into a learning organization."

# Analytics:

We track views of content via API for your Instances:

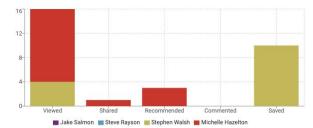
- Over time period
- By briefing
- Aggregated and anonymised

So you can refine briefings to drive engagement

You can also store content on your side to do more.

More on the roadmap...

#### Team Statistics: Live API Demo



Name	Viewed	Shared	Recommended	Commented	Saves	Total
Jake Salmon	0	0	0	0	0	0
Steve Rayson	0	0	0	0	0	0
Stephen Walsh	4	0	0	0	10	14
Michelle Hazelton	12	1	3	0	0	16

#### Articles tracked through the API

#1244784471

#1235596066

1 day 3 days 1 week 2 weeks 1 month 3 months Showing results from Feb 28, 2019 12:00 PM to May 30, 2019 12:00 PM

Farewell to the Airbus A380, the double-decker plane destined for oblivion

https://www.independent.co.uk/travel/news-and-advice/airbus-a380-double-decker-aircraft-plane-emirates-boeing-a8779921.html

Article	Source	Views
Nissan 'set to abandon plans to build X-Trail model at Sunderland plant' as Brexit uncertainty shakes UK car industry https://www.independent.co.uk/news/business/news/nissan-abandon-plans-x-trail-model-sunderland-plant-brexit-a8760321.html	Briefing: Business News	43
London Bridge blocked by minicab drivers in protest over congestion charge https://www.independent.co.uk/news/business/news/london-bridge-taxi-minicab-protest-congestion-charge-private-hire-tfl-a8762731.html #1211194217	Briefing: Business News	43
Asda loses equal pay case against shopfloor workers https://www.independent.co.uk/news/business/news/asda-shopfloor-workers-win-equal-pay-case-court-of-appeal-gender-a8756221.html prizo3698445	Briefing: Business News	42
What does Mike Ashley own and how much is he worth?  https://www.independent.co.uk/news/business/news/mike-ashley-net-worth-what-does-he-own-sports-direct-house-of-fraser-a8758896.html	Briefing: Business News	40
Scottish Power latest energy provider to hike prices https://www.independent.co.uk/news/business/news/scottish-power-price-hike-energy-bill-gas-electricity-cap-british-gas-customers-a8786731.html	Briefing: Business News	35

**Briefing: Business News** 





To leading platforms and partners

Delivering continuous learning to 1m+ learners















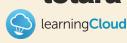






















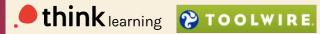




















Powering

in leading companies

Curation







































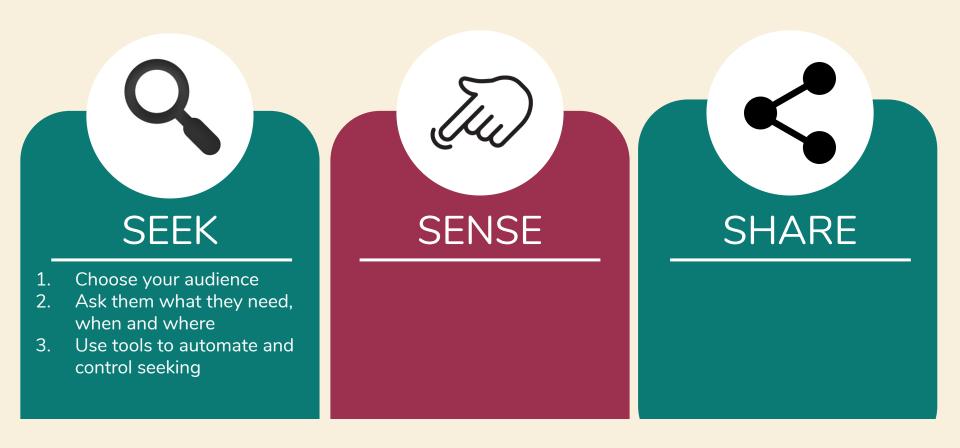








## 9 Steps to power your continuous learning habit:



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### SEEK

- 1. Choose your audience
- Ask them what they need, when and where
- Use tools to automate and control seeking



## SENSE

- Live updates or hand picked content?
- 2. Add your insights
- 3. Involve SMEs and others, build collective intelligence



SHARE

## 9 Steps to power your continuous learning habit:



## SEEK

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## SENSE

- 1. Live updates or hand picked content?
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- 3. Involve SMEs and others, build collective intelligence



### SHARE

- 1. Go where the action is: LXP, LMS, Slack, MS Teams...
- 2. Use APIs and Plugins
- 3. Get feedback, refine, sustain the new culture

## So where should you start?

Curating as well as creating - extending value of existing content

Making recommendations based on skills / roles

Driving engagement in your Platforms

Helping sales teams stay smart

ap

Curating niche and technical content for specialists

Supporting leadership teams

Enhancing content offer

Enabling self-directed learning

# Bundles: Pre-defined briefings on most commonly tracked topics



Get started faster with high quality briefings on most popular topics



Edit and customise from a great baseline



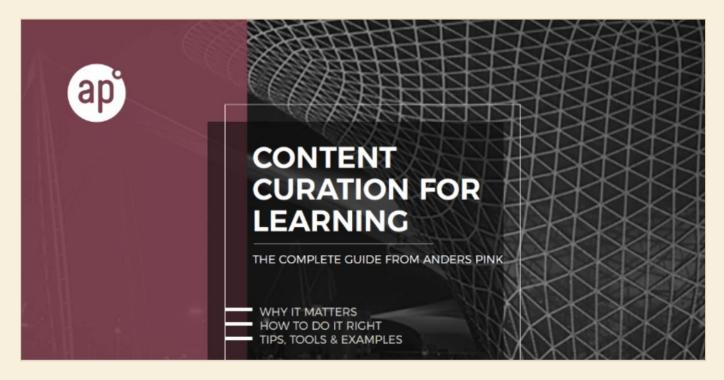
Make custom briefings for niche topics

Current bundle categories (each containing 10-20 briefings):

- Leadership and Management
- HR, Learning and Development
- Personal Development
- Sales and Marketing

- Technology
- Business and Strategy
- Compliance

## Find out more in our free book...



https://blog.anderspink.com/2017/04/content-curation-book/



# Get in touch for a free trial:

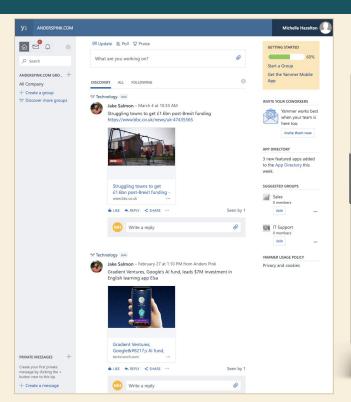
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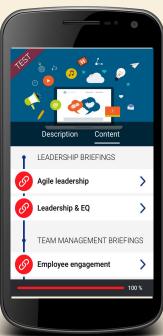
@stephentwalsh

@anderspink

linkedin.com/in/stephentwalsh/

# Driving continuous leadership learning in Financial Services





Organisation runs **leadership programmes**, including groups on Yammer

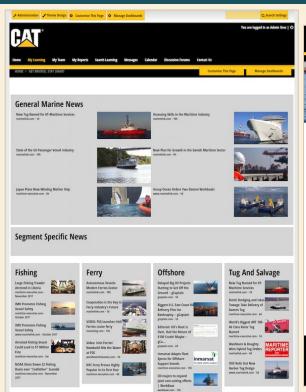
Group is engaged by fresh content and insights

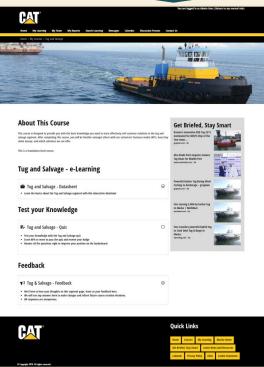
Push live briefings and curated content collections into **Yammer** via integration

Drives **continuous learning** after the formal programme is finished with recent and relevant leadership content daily

Also push it to their mobile LXP and SharePoint - same content, no extra effort

# Bringing niche content into the LMS with less effort





**Niche** topics filtered by topic and source to ensure relevance.

**Automated** tracking industry trends for sales team: tracking their sector, clients, and competitors.

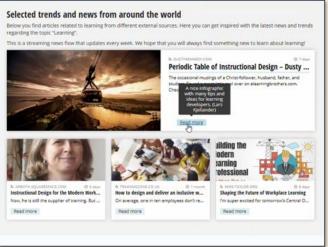
**Embedded** into their LMS (Totara).

Content is crowdsourced for further discussion and sharing (podcasts).

Enables CAT to stay up to date on changing events in all their markets.

## Powering Portals with relevant content





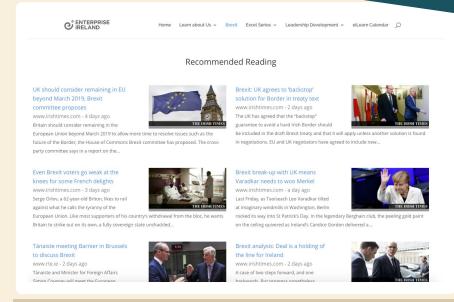
Range of portals on learning, engineering, HR, sustainability

**Briefings** created by SMEs on relevant topics. They add their comments and context.

**Embedded** into their portals via custom widget - display chosen content and commentary

"Using Anders Pink is a key component of our curation strategy at Scania. It's creating a seamless experience for visitors to the portal together with our own legacy content. It's crucial for us to offer the the latest and greatest content on key topics for our business."

# Adding relevance to leadership programmes with trending content



Recent & relevant content added to learning programmes and live topics

**Automated** feeds update every few hours on topics like Brexit, Leadership and Business Growth.

**Embedded** into their LMS and public facing website via API to keep audiences informed and engaged. Simple CSS styling of output

We have added content quickly based on the needs of the relevant programme or trends. This has saved time and resources in sourcing content for subjects. Our clients tell us as time is precious for them, it is very advantageous to access relevant sources of content in one location."